

**MINUTES OF THE REGULAR BI-MONTHLY MEETING AND PUBLIC HEARING
OF DIRECTORS OF THE WATER WORKS BOARD OF THE CITY OF BIRMINGHAM
November 9, 2022**

The regular bi-monthly meeting and Public Hearing of the Directors of The Water Works Board of the City of Birmingham was held on Wednesday, November 9, 2022, at 5:30 p.m., at 3600 First Avenue North, Birmingham, Alabama – In Person, Training Room. The Public has the option to listen by phone by calling (888) 398-2342 Code: 5608731.

The following Directors were present: William “Butch” Burbage, Jr., Tereshia Q. Huffman, Raymond “Larry” Ward, Carl Dalton NeSmith, Lucien B. Blankenship, Thomas E. Henderson, and George Munchus. Director Ronald A. Mims arrived later.

Others present were: Michael Johnson, General Manager; Iris Fisher, Derrick Murphy and Jeffrey Thompson, Assistant General Managers; Cynthia Williams, Board Administrator; Anitra Clark, Corporate Governance Specialist; Vanessa Washington, Executive Assistant; Colandus Mason, Rick Jackson, Jessica Fadlevich, Rosalind Jones, Paul Lloyd, Barry Williams, Hattye McCarroll, Geraldine Davis, Shirley Russell, Danyale Harris, Tamika, Addie Roberts, Jeff Wade, Charles McGee, David Walker, Tammy Wilson, Board Employees; K. Mark Parnell, Parnell Thompson Law, LLC; Byron Perkins, Perkins Law, LLC; Kelvin Howard, KWH, LLC.; Tiffanie Agee, Agee Law, LLC.; Patrick Flannely, ARCADIS US, Inc; Matthew Arrington, Terminus Municipal Advisors, LLC; Olivia Martin, State of Alabama Attorney General’s Office; Michael Bell, Birmingham Construction Authority; Commissioner Shelia Tyson, Jefferson County; William Barnes and Le’Darius Hilliard, Urban League; Bill Todd, Angela Riley and Sherri Richardson, O2 Ideas; Heather Gann and Roy Johnson, Al.com; Lauren Harksen and Billy Dun, WBRC Fox 6 News; Jen Cardone and Marlon Price, CBS 42; Isaac Flores and Ayron Lewallen, WVMT 13; Cynthia Gould, ABC 33/40; W. Keith Varner, Mulga Water.

Inasmuch as seven of the directors were present, Vice Chairman Burbage declared a quorum in attendance. Vice Chairman Burbage called the meeting to order at 5:30 p.m. He announced that Director Mims was involved in a car accident on the way to the meeting and asked everyone to keep him in their thoughts and prayers. Assistant General Manager Iris Fisher opened the meeting with prayer.

Following, the Board proceeded to the approval of the agenda. The agenda was modified by switching the placement of agenda item 3 with agenda item 5. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED By the Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Mr. Lucien B. Blankenship and seconded by Dr. George Munchus, that the Board of Directors hereby approves the Regular Board of Directors’ Meeting and Public Hearing Agenda, as amended by switching agenda item five to agenda item three and vice versa. Resolution No. 9160 is hereby adopted by unanimous vote.”

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Next, the Board proceeded to the first item on the agenda, Request Board to approve minutes of its Regular Board of Directors’ Meeting held August 10, 2022. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED BY The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Dr. George Munchus and seconded by Mr. Carl Dalton NeSmith, that the Board

hereby approves minutes of a Regular Board of Directors' Meeting held on August 10, 2022. Resolution No. 9161 is hereby adopted by unanimous vote.”

Following, the Board proceeded to Committee Reports and Scheduled Meetings, which read as follows:

- A Regular Board of Directors' Meeting – Wednesday, November 30, 2022, at 11:30 a.m.
- An Engineering and Maintenance Committee Meeting – Wednesday, November 30, 2022, at 12:30 p.m., or immediately following the Regular Board of Directors' Meeting.

Next, the Board proceeded to the second item on the agenda. Vice Chairman Burbage called for a motion to open the Public Hearing Meeting. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED By The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Mr. Tom Henderson and seconded by Dr. George Munchus, that the Board hereby opens the Public Hearing, Pursuant to Act No. 2015-164, Section (4c), to consider taking action consistent with Resolution No. 4166, which was adopted on December 22, 2003, as amended (i.e., adoption of the Rate Stabilization and Equalization Procedure (RSE Model) that will result in a rate increase. Resolution No. 9162 is hereby adopted by unanimous vote.”

Following, General Manager Michael Johnson began the FY2023 Preliminary Budget Presentation (*a copy is on file in the Diligent Board Book*) with an overview of Effective Utility Management and the Strategic Framework, which included the Birmingham Water Works' vision, mission, values, and goals. Then, Assistant General Manager Jeffrey Thompson discussed the Finished and Raw Water Systems. He concluded the discussion with a summary of the company's Water System's Capacity. Next, General Manager Johnson explained that rates are determined by the Rate Stabilization and Equalization (RSE) Process. He stated that the key inputs for the RSE Model to determine rates include the Operating and Capital Budgets projected water consumption and Board financial policies. In addition to a proposed rate increase, other key outputs of the RSE Model are multi-year rate projections, estimated financial performance and customer impact. General Manager Johnson highlighted the senior and total debt service coverage targets. He recommended adjusting the senior debt service targets downward for the 2023 year. Per General Manager Johnson, the subordinate debt was refinanced into senior debt, which saved the board approximately \$35,000,000.00. In addition, the Board has adequate cash on hand. Director Munchus inquired as whether adjusting the debt service targets downward would go beyond the 2023 year. General Manager Johnson responded that said adjustment would be permanent. He stated that the Board's PAYGO funds reduce Birmingham Water Works need to borrow funds and reduces interest costs, which results in lower rates for the customers. Director Blankenship clarified whether PAYGO played a role in keeping the rates down, as there was a 0% rate increase for the year 2021 and the company was still able to stay below industry average for the year 2022. General Manager Johnson responded yes and that the rate increases have been kept below the industry average. He concluded the presentation with the Board's financial goals, policies and rate increase trends.

Next, Assistant General Manager Fisher presented the Proposed FY2023 Operating and Maintenance (O&M) Budget. She gave a preview of the budget process. Per Assistant General Manager Fisher, the Proposed FY2023 O&M Budget is \$125,304,575.00, which is an 8.12% increase from the FY2022 Amended O&M Budget approved. She discussed the budget line items that had over a million dollars increase. Director Blankenship inquired about the budget line item for power, which already had

a 13.3% increase. He asked if its proposed amount in the budget should be revisited, since Alabama Power was increasing their rate. Assistant General Manager Fisher stated that the amount was not increased in the budget; however, if that budget line item becomes overbudgeted, the PAYGO would offset it. Following, she discussed the importance of Demand. She stated that the revenue requirements for the O&M and Capital Budgets are divided by customer demand to determine water rates. Next, she discussed the residential and non-residential consumption, revenue projections and debt service coverage for FY2023. She stated that the Board has to amend the senior debt service coverage for there to be a 3.9% rate increase, which is the recommendation. Assistant General Manager Fisher ended her presentation with discussing the Impact of Forecast Rate Increases. She confirmed to Director Munchus that the impact to a customer's bill projected for FY2024 would be a 4.9% increase.

Following, Assistant General Manager Murphy presented an overview of the FY2023 Proposed Capital Budget (*a copy is on file in the Diligent Board Book*). He began by discussing Birmingham Water Works' Current System Assets and the capacity of the Source Water Intake and Treatment Plants. Afterwards, Assistant General Manager Murphy stated that the company's Capital Planning Strategy consists of the Capital Program, Risks & Resilience Improvements, Filter Rehab at Water Treatment Plants Regulatory Requirements, Redundancy, Water System Supply Reliability-Drought Mitigation and Dam Rehabilitations. He stated that 62% of the funds are related to pipe replacement. Assistant General Manager Murphy talked about leakage driven by galvanized steel and unlined cast iron pipes, which accounts for 67% of the company's maintenance activity. In addition, he highlighted the galvanized steel by its various age in years. He indicated that the Pipeline Distribution Dashboard - Geographic Information System (GIS) provides real time information. If a pipeline is replaced, the dashboard captures the information, and the information is reflected in the system by the next day. Per Assistant General Manager Murphy, benefits of replacing Birmingham Water Works' infrastructure includes less water interruptions, water quality and fire flow improvements. He highlighted the top 5 projects of the FY2023 Proposed Capital Budget: (1) New EnviroLab Building, (2) Carson Loop Phase 6D and Kiowa Road Distribution Improvement, (3) Lake Purdy Dam Rehabilitation, (4) Putnam Filter Plant and Western Filter Plant Sodium Hypochlorite and Liquid Lime, and (5) the Pipeline Replacement Program. The pipeline replacement budget decreased by \$5,000,000.00 because of a delay in materials. Per Assistant General Manager Murphy, \$25,000,000.00 was allocated to distribution main replacements for the Pipeline Replacement Program. The objective is to reduce maintenance and lost water by replacing unlined cast iron and galvanized steel pipe. He stated that proceeds from debt service reserve funds were released due to a 2019 bond refunding. Also, Birmingham Water Works was the first in Alabama to secure \$147,147,000.00 in financing from the Environmental Protection Agency (EPA) through the Water Infrastructure Finance and Innovation Act (WIFIA) loan program. Other funding sources impacting the Pipeline Replacement Program consisted of The State Revolving Fund (SRF) section of Alabama Department of Environmental Management (ADEM) compliance department - \$45,514,703.00 (*\$13,771,563.00 identified as principal loan forgiveness*); and The Jefferson County Commission Office - \$2,000,000.00 through the American Rescue Plan Act for water infrastructure projects in unincorporated Jefferson County. He stated that in 2022, the Birmingham Water Works won the Award of Excellence for the Distribution System from the Alabama Water and Pollution Control Association. Afterwards, he concluded the presentation with slides entitled *Construction Materials Price Movement* for the last twelve months and the *Birmingham Water Works Supply Chain Product Increase Comparison Table*.

Next, General Manager Michael Johnson highlighted various awards that were given to Birmingham Water Works as a testament to success. Director Mims entered the meeting at 6:27 p.m. Afterwards, General Manager Johnson discussed the company's credit rating from Moody's (Aa2 & Stable Outlook) and Standard and Poors (AA Rating & Stable Outlook). He stated that Birmingham Water Works was assigned said ratings for its healthy financial position. Per General Manager Johnson, it is recommended that the Board amend its Rate Stabilization and Equalization (RSE) procedure, which involves amending its RSE targets for senior debt service coverage and amending the Pay-As-You-Go

(PAYGO) Policy to accommodate a 3.9% rate increase. He stated that the Board's approval of the Proposed FY2023 O&M and Capital Budgets will result in a 3.9% rate increase for FY2023, and the wholesale and current raw water rates would increase effective January 1, 2023.

Following, Director Burbage acknowledged the Speakers. The first speaker, Katrina Blake, inquired about a high bill. Next, Director Burbage asked Speaker Tiffany West to come forth to speak. Also, he announced that Director Mims had arrived to meeting and stated that he hoped Director Mims was doing okay. Next, Tiffany West stated she opposed the rate increase from Birmingham Water Works and Jefferson County Sewer. She inquired about whether economic development and other cost saving methods were being considered to help customers. Also, Ms. West said the company received funds from ADEM and asked how did said funds factor into the budget, because AL.COM said that customers' demand has decreased. Next, Bill Thomaston stated he received an estimated bill, and that Customer Service was irresponsible and inadequate. He stated the company does not list any information about customers' complaints nor resolutions in the presentation. Also, Mr. Thomaston stated that the previous General Manager was hired to resolve billing issues that he could not resolve as General Manager. Next, Dana Prather asked if the rate increase was for the individual line items of the bill (such as the base and tier levels). She stated that the billing tiers have increased and that the company needs to look at income per state when looking at the national average. She stated that estimating bills places customers in a higher billing tier. Next, Commissioner Shelia Tyson, stated that the budgets' presentations presented were too long. She stated that the customers' concerns being presented to the Board are the same issues she has been discussing with Birmingham Water Works for the last eighteen months. In addition, Commissioner Tyson stated her emails had been unanswered and that the customers' concerns had not been addressed. She inquired as to the amount of money the company has received from overbilling customers since August. She stated that Birmingham Water Works need to fix its billing problem and that the location for the public hearing was too small to accommodate many of the citizens with concerns. Commissioner Tyson stated that they would be having their own townhall meeting, which she advised Birmingham Water Works to attend. Next, Tracey Moore expressed concerns with her water quality. She stated she has been complaining since 2013. Per Ms. Moore, she is unable to drink the water, nor can she wash her clothes with the water. In addition, she has a high water bill, although her water meter is unreadable. Next, William Barnes, President and CEO of Urban League, stated his company partners with the Jefferson County Commission and have approximately \$24,000,000.00 to assist customers with rental assistance and utility bills. He stated Urban League receives thousands of Birmingham Water Works customers' every month. Mr. Barnes said that the company is aware of its billing errors. He requested that the overbilling of customers be addressed before charging a rate increase. He stated that Birmingham Water Works is receiving resources from the federal and the state. Per Mr. Barnes, he is asking Birmingham Water Works to delay the rate increase. Also, he indicated that he had made a request to move the public hearing to a larger venue. Next, Tanya Foreman expressed concerns of a high water bill. Next, Carolyn Washington stated that she was protesting the rate increase. Subsequently, General Manager Johnson asked the Board's consideration to pass the referenced budgets at the November 30, 2022, Regular Board of Directors' Meeting. Following, The Public Hearing portion of the meeting was closed. Director Huffman asked General Manager Johnson whether the rate payers that spoke at today's meeting would have their concerns addressed. General Manager Johnson responded that staff was currently available to address the present rate payers' concerns regarding the billing issues. Director Huffman asked General Manager Johnson to answer the customers' questions regarding the billing tiers, also. Next, the meeting body agreed to take a five-minute recess before proceeding with the agenda. Director Mims left the meeting at 7:27 p.m. On a motion duly made and seconded, the following resolution was adopted:

Following a five-minute recess, the Board proceeded to the third item on the agenda, Request Board to hear a presentation from staff in response to the Detailed Billing and Analysis Report issued by Underwood Financial Consultants, LLC., (*a copy is on file in the Diligent Board Book*). General Manager

Johnson stated that staff would present an Executive Summary of the Detailed Billing and Analysis Report and answer questions from the board. Director Blankenship asked whether the report should be moved to the next board meeting, as most of the audience/public that needed to hear the information was no longer at the meeting. General Manager Johnson stated that the report is part of the board meeting, and it would generally proceed under the same process. He began the presentation with the highlights of the Detailed Billing and Analysis Report. He stated that at the height of the pandemic, Birmingham Water Works was the first utility to issue a moratorium to stop collections and one of the last utilities to start collecting again. General Manager Johnson stated customers were provided a six weeks' notice before a soft collection process was re-started, and extended payment plans up to twelve months. In addition, customers did not receive a rate increase in 2021. He outlined previous communications to the Board for delayed customers' billing and he gave an overview of the current billing status as of November 9, 2022, for customers' accounts. Next, Assistant General Manager Fisher talked about the various challenges encountered for delayed billing of the customers' water bills, such as, COVID-19, The Great Resignation, implementation of new meter reading software, mass estimation due to staff shortage and manual adjustments of previously estimated bills after the true meter reading required system reconfiguration. Director Huffman inquired about the number of meter readers staffed. Per Assistant General Manager Fisher, there are thirty-seven fully staffed meter readers, and seven temporary employees to be hired in said role. Following, Geraldine Davis, Customer Support Services Manager, explained the steps taken to correct the customers' bills. She indicated that the company had a job fair in March 2022, that provided meter reader and office personnel applicants that were hired. Mrs. Davis stated that staff worked overtime hours and employees from other areas in the company were also utilized to assist in reducing the backlog in billing of customer's accounts, and a new bill design was implemented. She also talked about the staffing levels for the meter reading and bill editing areas. Per Mrs. Davis, overall, staffing is now at full capacity. In addition, she clarified and provided explanations to various claims Underwood Financial Consultants stated in their detailed billing and analysis report of customer accounts. Director Blankenship asked whether staff and Underwood Financial Consultants had met previously to determine the issues that would be reviewed and measured. General Manager Johnson responded that best practices dictate a consensus on the issues and if there was a response, the response would be incorporated into the report. Director Huffman asked whether there had been a consensus regarding said report. General Manager Johnson stated that there was some information (suggestions and comments) that he thought would be included in the report to clarify certain issues; however, the information was not. Afterwards, Mrs. Davis continued her presentation with an explanation of customers' accounts whose meter reading was implausible or had an exception, indicating the customer's meter could not be read due to many possible reasons (meter covered by a car, dog, concrete etc.). She concluded her presentation with a discussion of the Alexander Meter Reading System, Manual Customer's Account Activity, Reports, and GIS Technician (Route Smart Position). Following, Assistant General Manager Fisher addressed an issue from the report regarding not fully utilizing and training current employees. In management's response, she listed the current billing team's leadership roles and their years of service. Assistant General Manager Fisher stated that Standard Operating Procedures were created to train new hires. The billing team worked with the Project Management Office and Utegration to select the Alexander Meter Reading System, test mass estimation, and to calculate customers' adjustments. Also, annual SAP User Conferences were attended. Routine observation and process improvement recommendations have been requested from Utegration and a training plan to schedule training for routine and non-routine tasks has been requested from the Project Management Office. Director NeSmith asked for clarification on whether there were 17-meter readers in 2021 and whether the company currently has 39-meter readers to-date. Assistant General Manager Fisher responded that 17 is the number of positions that were lost. Following, General Manager Johnson, summarized management's plan of action for staffing and billing issues, and Barry Williams, Business Systems / Operations Manager, summarized reconfiguring SAP to complete the mass automation process with limited manual intervention, in addition, to issuing credits to customers that were negatively impacted by bill estimation. Director Huffman commented that too much emphasis has been placed on the new bill design. She stated that management needs to emphasize and place more focus on billing and water, not sewer. Director

NeSmith and Director Munchus inquired about meter readers having such a low pay grade that is not equivalent to the importance of their job. General Manager Johnson stated that there is a salary survey in process that will address said issue. He stated that based on other utilities, Birmingham Water Works will have to pay above market. Director Ward inquired whether the company's trucks consisted of a tracking system, which General Johnson answered yes. Director Ward requested a report from staff on the status of customers that expressed their concerns at today's meeting. Director Huffman stated that she had asked for a report that tracked several customers' issues from the mayor's posts. She stated Rick Jackson, Public Relations Manager, presented an update approximately two weeks ago on the matter. However, she would ask Mr. Jackson to present an update at a communications' meeting. Following, Director Blankenship said that a statement was made earlier in the meeting, claiming that Birmingham Water Works received \$14,000,000.00. He clarified that it was important for the public to understand that the \$14,000,000.00 was for the collection of sewer fees. Afterwards, Mr. Williams discussed assisting the billing department with implausible meter readings. He stated that the list that consisted of implausible meter readings had to be worked manually. Per Mr. Williams, it was impossible to maintain the workload due to such a large volume of accounts. He stated the team had to review normal and abnormal estimations. Mr. Williams stated a computer program was developed to reduce the amount of manual labor needed. The computer program looked at the last twelve months to ensure customer accounts were not placed in a higher billing tier nor charged due to proration/estimations. Mr. Williams stated the next steps involve Project 1a, which was implemented to evaluate every account in the systems based on the proration of estimates from November 2021 to November 2022 to determine accounts eligible to receive a one-time credit adjustment. Director Huffman asked whether eligible customers' accounts would be issued a refund versus a credit. Mr. Williams replied yes and stated that any accounts owed a payment over \$50.00 would receive a refund. Director Huffman requested that Mr. Williams allow the customers to determine whether they would prefer to receive a credit or refund regardless of the amount. Mr. Williams agreed to the director's request. Afterwards, he stated that there was a Project 1b in process to assist with the implementation of semi-automatic bill proration, because bill issues would still be reviewed and confirmed as to whether the bills are reasonable, before going out to the customers. Next, Director Burbage inquired as to whether the Media had been given a copy of the response to the Detailed Billing and Analysis Report, which Mr. Jackson answered no. Director Burbage commented that serious consideration should be given as to why one media outlet received a copy of said report, but the other media outlets did not receive the report. Mr. Jackson stated that he would send the Detailed Billing and Analysis Report to the other media outlets if requested. Director Huffman said that the report needs to be sent out regardless. Director Blankenship left the meeting at 8:17 p.m.

Following, the Board proceeded to the fourth item on the agenda, Request Board to approve payment of invoices for professional services, as set forth in agenda items 4.1 through 4.4, respectively. The items were voted on together and read into the records. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED By The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Dr. George Munchus and seconded by Ms. Tereshia Huffman, that the Board hereby authorizes staff to execute payments to the following:

- 4.1 Terminus Municipal Advisors, LLC., for professional services rendered October 2022 in the amount of \$8,500.00.
- 4.2 The Jones Group, LLC., for professional services rendered October 2022 in the amount of \$10,000.00.
- 4.3 Perkins Law, LLC., for professional services rendered October 2022 in the amount of \$34,790.41.

- 4.4 ARCADIS, U.S., Inc., for the following:
 - 4.4.1 For professional services rendered August 2022 in the amount of \$314,454.81.
 - 4.4.2 For professional services rendered September 2022 in the amount of \$267,819.81.

Resolution No. 9163 is hereby adopted by Directors Burbage, Henderson, Huffman, Munchus, NeSmith and Ward. Directors Blankenship and Mims were not present for the vote.”

Next, the Board proceeded to the fifth item on the agenda, Request Board to approve payment of an invoice to Hilliard, Smith & Hunt, LLC., for professional services rendered October 2022 in the amount of \$13,000.00.

“BE IT RESOLVED By The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Dr. George Munchus and seconded by Mr. Tom Henderson, that the Board hereby authorizes staff to execute payment to Hilliard, Smith & Hunt, LLC., for professional services rendered October 2022 in the amount of \$13,000.00. Resolution No. 9164 is hereby adopted by Directors Burbage, Henderson, Munchus, NeSmith and Ward. Director Huffman abstained. Directors Blankenship and Mims were not present for the vote.”

Following, the Board proceeded to the sixth item on the agenda, to adopt a resolution to allow employees to sell accrued/unused vacation time in excess of 80 hours in December 2022. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED By The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Mr. Charles Dalton NeSmith and seconded by Dr. George Munchus, that the employees of the Water Works Board have worked diligently throughout the year. Further, in accordance with the Board’s Salary Administration plan and to show employee appreciation for a job well done, the Board hereby approves and authorizes the officers and general manager to execute any documents necessary to allow employees to sell vacation time in excess of 80 hours in December 2022. The vacation buy back cost will not exceed \$1,700,000.00. Resolution No. 9165 is hereby adopted by Directors Burbage, Henderson, Huffman, Munchus, NeSmith and Ward. Directors Blankenship and Mims were not present for the vote.”

Subsequently, the Board voted on agenda items 7 through 14 together and read each into the records. On a motion duly made and seconded, the following resolution was adopted:

“BE IT RESOLVED By The Water Works Board of the City of Birmingham (“the Board”), on a motion duly made by Ms. Tereshia Huffman and seconded by Dr. George Munchus, that the Board hereby approves and authorizes the General Manager and/or the Assistant General Manager to execute a signed agreement, as recommended by the Engineering and Maintenance Committee as follows:

- 7. **To exercise** its bid option for a 1-year extension to Empire Pipe & Supply, **the lowest responsive and responsible bidder**, for FM Static Flowmeters 4" and Larger, at an estimated out-of-pocket cost to the Board of \$428,000.00. [NOTE: Vendor is a direct supplier. HUB participation 0%]

Number of Bids: 2 Minority Vendor: No New Vendor: No

8. **To award bid** to Ferguson Water Works -(American Iron and Steel), **the lowest responsive and responsible bidder**, for Resilient Seated Gate Valves, at an estimated out-of-pocket cost to the Board of \$352,929.90. [NOTE: Vendor is a direct supplier. HUB participation 0%]
Number of Bids: 5 Minority Vendor: No New Vendor: No
9. **To award bid** to Advanced Asphalt (delivered), and Dunn Construction (pick-up), **the two lowest responsive and responsive bidders**, for Asphalt COLD Mix at a cost of \$217,500.00 for delivered and \$212,275.00 for pick-up, for a total out-of-pocket cost to the Board of \$429,775.00.
[NOTE: Both vendors are direct manufacturers HUB participation 0%]
Number of Bids: 3 Minority Vendor: No New Vendor: No
10. **To award bid** to CJ Pressure Cleaning, Inc., the **sole bidder**, to provide annual pressure washing services throughout the distribution system, with an effective date of November 1, 2022, at an out-of-pocket cost to the Board of \$750,000.00. [NOTE: HUB participation 100%]
Number of Bids: 1 Minority Vendor: Yes New Vendor: No
11. **To award bid** to Jones Utility & Contracting Company, Inc., **the lowest responsible and responsive bidder**, for the replacement of approximately 5,680' of 2" galvanized steel pipe / 2" unlined cast iron pipe with approximately 4,360' of 8" DICL pipe; 850' of 6" DICL pipe; 590' of 4" DICL pipe and related appurtenances; and 140 water services along Belrosa Terrace; 55th Street; 56th Street; 57th Street; 58th Street; 59th Street and Avenue "C" located in the Fairfield Community, at a bid amount of \$1,119,959.00; plus estimated cost of materials and Water Board labor in the amount of \$582,262.94; for an estimated out-of-pocket cost to the Board of \$1,702,221.94. [NOTE: HUB participation 30.1%]
Number of Bids: 5 Minority Vendor: Yes New Vendor: No
12. **To award bid** to Willoughby Contracting Company, Inc., **the lowest responsible and responsive bidder**, for the replacement of approximately 4,910' of 2" galvanized steel pipe / 2" unlined cast iron pipe and 1,010' of 6" unlined cast iron pipe with approximately 5,040' of 6" DICL pipe; 1,140' of 4" DICL pipe and related appurtenances; and 115 water services along Avenue "R"; Avenue "P"; Avenue "Q"; Terrace "Q"; 47th Street; Quincy Court and Bessemer Road located in the Ensley Community at a bid amount of \$1,170,773.40; plus estimated cost of materials and Water Board labor in the amount of \$549,693.11; for an estimated out-of-pocket cost to the Board of \$1,720,466.51. [NOTE: HUB participation 40.6%]
Number of Bids: 6 Minority Vendor: Yes New Vendor: No
13. **To award bid** to Willoughby Contracting Company, Inc., **the lowest responsible and responsive bidder**, for the replacement of approximately 7,220' of 2" galvanized steel pipe / 2" unlined cast iron pipe with approximately 2,500' of 8" DICL pipe; 4,800' of 6" DICL pipe and related appurtenances; and 135 water services along Avenue "D"; Avenue "F"; Avenue "H" and 30th Street located in the Ensley Community at a bid amount of \$1,502,892.28; plus estimated cost of materials and Water Board labor in the amount of \$710,415.08; for an estimated out-of-pocket cost to the Board of \$2,213,307.36. [NOTE: HUB participation 45.1%]
Number of Bids: 6 Minority Vendor: Yes New Vendor: No
14. **To award bid** to Jones Utility & Contracting Company, Inc., **the lowest responsible and responsive bidder**, for the replacement of approximately 7,460' of 2" galvanized steel pipe / 2" unlined cast iron pipe with approximately 7,750' of 8" DICL pipe; 460' of 6" DICL pipe and related appurtenances; and 160 water services along 27th Street; 29th Street; Avenue "P"; Avenue "R";

and Avenue "S" located in the Ensley Community at a bid amount of \$1,523,014.20; plus estimated cost of materials and Water Board labor in the amount of \$774,965.17; for an estimated out-of-pocket cost to the Board of \$2,297,979.37. [NOTE: HUB participation 30.2%]
Number of Bids: 5 Minority Vendor: Yes New Vendor: No

Resolution No. 9166 is hereby adopted by Directors Burbage, Henderson, Huffman, Munchus, NeSmith and Ward. Directors Blankenship and Mims were not present for the vote."

As there was no further business before the Board, Director Ward made a motion to adjourn the meeting and Director Huffman seconded the motion. On a motion duly made and seconded, the meeting adjourned at 8:29 p.m.

_____/s/_____
William "Butch" Burbage, Jr., Esq.
First Vice Chairman

Attest:

_____/s/_____
Raymond "Larry" Ward
Secretary-Treasurer